



# **MACHAKOS UNIVERSITY COLLEGE**

**(A Constituent College of Kenyatta University)  
University Examinations for 2015/2016 Academic Year**

**SCHOOL OF BUSINESS AND ECONOMICS**

**DEPARTMENT OF BUSINESS ENTREPRENEURSHIP AND MANAGEMENT  
SCIENCES**

**FIRST SEMESTER EXAMINATION FOR CERTIFICATE IN SUPPLY CHAIN  
MANAGEMENT**

**CPS 101: ELEMENTS OF PROCUREMENT**

**Date: 3/12/2015**

**Time: 8:30 – 10:30 AM**

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## **INSTRUCTIONS;**

**Question One Is Compulsory. Answer Any Other Two Questions.**

1.    a)    Differentiate between the term purchasing from the term procurement. (3 marks)
  
- b)    Highlight four objectives of a specification (8 marks)
  
- c)    Highlight the four types of standards that can be adopted in an organization. (8 marks)
  
- d)    Explain five benefits of computerizing purchasing activities in an organization. (5 marks)
  
- e)    Explain the rights of procurement. (6 marks)

2. a) One of the rights in procurement is right quality. Explain the dimensions of a right quality material requirement. (12 marks)
- b) Explain four factors that would lead to an organization to source materials from an abroad market. (8 marks)
3. a) Highlight five documents that are used in the purchasing process. (10 marks)
- b) Explain the benefits of a combined organization structure in an organization (10 marks)
4. a) Highlight the benefits of selling as a way of disposing of unwanted materials. (10 marks)
- b) Explain the determinants of a right price for selling a material requirement. (10 marks)
5. a) Highlight the details of a comparative statement used in purchasing activity. (10 marks)
- b) Explain the duties of a purchasing officer. (10 marks)