

## MACHAKOS UNIVERSITY

University Examinations for 2020/2021Academic Year SCHOOL OF BUSINESS AND ECONOMICS DEPARTMENT OF BUSINESS ADMINISTRATION THIRD YEAR SECOND TERM EXAMINATION FOR DIPLOMA IN BUSINESS MANAGEMENT

PRINCIPLES OF MANAGEMENT

DATE: 10/6/2021 TIME: 8.30-11.30 AM

## **INSTRUCTIONS:**

## ANSWER ALL THE QUESTIONS

- 1. a) Explain five circumstances under which a manager may find it necessary to use autocratic style of leadership in an organization. (10 marks)
  - b) Explain five reasons that make it necessary for organizations to establish control mechanisms in their operation. (10 marks)
- 2. a) Highlight five measures that should be taken by management to ensure effective planning in an organization. (10 marks)
  - b) Describe the steps followed in the process of management control in a business firm.

    (10 marks)
- 3. a) A good control system should meet certain requirements. Highlight five such requirements. (10 marks)
  - b) Organizations that adopt management by objectives (MBO) are likely to encounter certain challenges. Explain such challenges. (10 marks)
- 4. a) Give five reasons that make planning an important function of management.

(10 marks)

- b) There are certain challenges that are associated with committee decision making in organizations. Explain five such challenges. (10 marks)
- 5. a) Highlight five methods that can be used to enhance communication between management and staff in an organization. (10 marks)
  - b) Outline five ways in which an organization can fulfil the self-actualization need of employees. (10 marks)