



MACHAKOS UNIVERSITY COLLEGE

(A Constituent College of Kenyatta University)
University Examinations for 2015/2016

SCHOOL OF BUSINESS AND ECONOMICS

DEPARTMENT OF ECONOMICS

**SECOND SEMESTER EXAMINATIONS FOR THE DEGREE OF BACHELOR OF
ECONOMICS AND FINANCE**

EAE 200: ECONOMICS OF GLOBAL BUSINESS

DATE: 1/8/2016

TIME: 8:30 – 10:30 AM

INSTRUCTIONS:

Answer question one (compulsory) and any other two questions.

Do not write on the question paper.

QUESTION ONE

- (a) Write notes on the following as used in economics of global business
- (i) Experience curve
 - (ii) contagion
 - (iii) Reputation effect
 - (iv) Benevolent behaviour (8 marks)
- (b) Distinguish between globalization of markets and globalization of production (4 marks)
- (c) Distinguish between government and competitive drivers of globalization (4 marks)
- (d) In your own view, provide a critique relating globalization and the advent of world financial crises (5 marks)

- (e) Trade creation is said to occur when some domestic production in a member nation of the customs union is replaced by lower cost imports from another member nation. With the aid of a well labelled diagram demonstrate the welfare effect a trade creating customs union
(5 marks)
- (f) Briefly analyse global business strategy formulation
(4 marks)

QUESTION TWO

- (a) Explain four causes of the Asian crisis in 1997
(8 marks)
- (b) In brief, present the history of the global business while paying attention to the drivers of globalization in the first age and the second age
(6 marks)
- (c) Examine
- (i) The challenges faced by Multinational corporations (MNC) in developing countries
 - (ii) In your view suggestions to improve performance of such MNCs
(6 marks)

QUESTION THREE

- (a) Evaluate any three political imperatives in the global business
(6 marks)
- (b) Illustrate the impacts of globalization on
- (i) Consumers
 - (ii) Companies
 - (iii) Government
(6 marks)
- (c) Evaluate some advantages and disadvantages of licensing as a mode of entry in the globalization of production
(5 marks)
- (d) Distinguish preferential trade area (PTA) and customs union as types of economic integration
(3 marks)

QUESTION FOUR

- (a) Two companies want to make a decision in a foreign market whether to cooperate or attack. If company A attacks and company B attacks, A gets -1 and B gets -1. If A attacks and B cooperates, A gets zero and B gets 2. If A cooperates and B attacks, A gets 2 and B gets zero. If they both decide to cooperate, they get a payoff of 1 each.

Required

- (i) State the strategies available to each player (2 marks)
- (ii) Draw the extensive form of the game (3 marks)
- (iii) Is there Nash equilibrium in this game? Show your workings and the type of equilibrium (3 marks)
- (b) Explain the meaning of turkey project as used in economics of globalization (3 marks)
- (c) Evaluate the IMF stimulus plan in cushioning the financial crises. (5 marks)
- (d) Evaluate the merits of joint ventures as mode of entering foreign markets. You may use specific examples for illustration (4 marks)

QUESTION FIVE

- (a) Provide the merits of global business strategy over a national Business strategy. Cite examples from your country where applicable (6 marks)
- (b) Provide a chronology of events leading to the revival of the East African Community in about 1999 (4 marks)
- (c) Distinguish between franchising and licensing (4 marks)
- (d) Analyse the second best theorem as relates to economics of global business (6 marks)