



MACHAKOS UNIVERSITY COLLEGE

(A Constituent College of Kenyatta University)
University Examinations for 2015/2016 Academic Year

SCHOOL OF BUSINESS AND ECONOMICS

DEPARTMENT OF BUSINESS ENTREPRENEURSHIP AND MANAGEMENT SCIENCES

SECOND SEMESTER EXAMINATION FOR DEGREE IN BACHELOR OF
COMMERCE

BBA 402: MANAGEMENT OF INTERNATIONAL BUSINESS

Date: 4/8/2016

Time: 8:30 – 10:30 AM

INSTRUCTIONS

Answer Question ONE and any other TWO questions

QUESTION ONE

- a) The greatest challenge to any business organisation is the unpredictable nature of the business environment. In the light of evolution of international business, explain the possible business management orientations that a company may adopt. (10 marks)
- b) In order to control the misuse of the World Bank resources, its creators placed safeguards to the use of its resources. Explain the safeguards. (10 marks)
- c) International business plays a ROLE vital in the growth and development of a nation. Explain the benefits a developing country like Kenya is likely to gain from such international business activities and engagements. (10 marks)

QUESTION TWO

- a) Explain FIVE roles of economic blocks in international business and organisational management. (10 marks)
- b) Advices an upcoming firm the best strategies of entering the international markets to enhance their business growth and development. (10 marks)

QUESTION THREE

- a) Using COMESA as an example, explain the benefits that developing nations gain from forming trading blocks. (10 marks)

- b) International business management is faced by several hurdles. Giving relevant examples; explain FIVE hindrances to international trade. (10 marks)

QUESTION FOUR

- a) Explain the reasons why an international business manager may invoice his exports in a foreign currency. (10 marks)
- b) In what ways does managing an international business differ from managing a home business firm? (10 marks)

QUESTION FIVE

- a) Using relevant example, explain the benefits that a host country stands to gain from foreign investment of (MNC'S) multinational enterprises. (10 marks)
- b) Explain the ways in which international business organisation can benefit from the operations of the international finance corporation (IFC). (10 marks)