



MACHAKOS UNIVERSITY

University Examinations for 2018/2019 Academic Year

SCHOOL OF BUSINESS AND ECONOMICS

DEPARTMENT OF BANKING, ACCOUNTING & FINANCE

FOURTH YEAR SPECIAL/SUPPLEMENTARY EXAMINATION FOR

BACHELOR OF COMMERCE

BAC 412: ENTREPRENEURIAL FINANCE

DATE: 25/7/2019

TIME: 11.00-1.00 PM

INSTRUCTIONS: Attempt Question One and any other Two Questions

QUESTION ONE (30 MARKS)

- a) Evaluate five sources of entrepreneurship finance. (10 marks)
- b) Enumerate the benefits of Initial Public Offer (IPO) as a source of capital to companies. (10 marks)
- c) Using a hypothetical case draft a business plan. Ensure that the plan covers all the sections. (10 marks)

QUESTION TWO (20 MARKS)

- a) Compare and contrast between entrepreneurial finance and corporate finance. (10 marks)
- b) Describe the four major types of entrepreneurship. (10 marks)

QUESTION THREE (20 MARKS)

- a) Describe the stages of new venture development; mention the challenges in each stage. (10 marks)
- b) Describe the obstacles of enterprise development in Kenya. (10 marks)

QUESTION FOUR (20 MARKS)

- a) Analyze the impact of government policies on entrepreneurial finance in Kenya. (10 marks)
- b) Describe five sources for identification of venture opportunities, justify the importance of each source on the success of the new enterprise. (10 marks)

QUESTION FIVE (20 MARKS)

- a) Discuss the roles performed by a venture capitalist. (10 marks)
- b) List and describe the key financial difference between entrepreneurial growth companies and large traded firms. (10 marks)