



# MACHAKOS UNIVERSITY

University Examinations for 2017/2018 Academic Year

SCHOOL OF AGRICULTURAL SCIENCES

DEPARTMENT OF AGRIBUSINESS MANAGEMENT

FOURTH YEAR SECOND SEMESTER EXAMINATION FOR

BACHELOR OF SCIENCE IN AGRICULTURAL EDUCATION AND EXTENSION

BACHELOR OF SCIENCE IN AGRIBUSINESS MANAGEMENT

**AEE 434: MANAGEMENT OF AGRICULTURAL ORGANIZATIONS**

**DATE: 5/12/2017**

**TIME: 2.00-4.00 PM**

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**Instructions:**

**Answer question ONE and any other TWO questions**

**QUESTION ONE (30 MARKS)**

- a) Distinguish between the following theories of management
  - i. Scientific management theory and Theory of motivation (2 marks)
  - ii. Theory X and Theory Y (2 marks)
  - iii. Theory Z and Equity theory (2 marks)
- b)
  - i. Define the concept Total Quality Management (2 marks)
  - ii. Outline the Deming's 14 points of quality management (8 marks)
- c) State four Advantages of Monitoring and Evaluation (M&E) in Management of agricultural organizations (4 marks)
- d)
  - i. Describe four ways in which employees can be motivated through empowerment (6 marks)
  - ii. Give two advantages of empowerment from the point of view of the organization and the employee (4 marks)

## **QUESTION TWO (20 MARKS)**

Leadership and Management are two distinct but complementary systems. While managers promote stability, leaders press for change. Only organisations that can embrace both sides of that contradiction can thrive in turbulent times" (Kotter, 1995).

- a) Differentiate between leadership tasks and management tasks (10 marks)
- b) Critically evaluate the above quotation (10 marks)

## **QUESTION THREE (20 MARKS)**

You have been newly appointed as a team leader of a Management department consisting of 5 team members. The team has not been performing well in the past and your main aims are to consolidate team work and increase team performance.

- a) State the strategies you would use to evaluate the team's performance? (5 marks)
- b) Outline 5 members' role that you would wish to emphasise in your team. (5 marks)
- c) Explain the characteristics of good team leadership (5 marks)
- d) Explain two strategies you would use to solve an emerging conflict (5 marks)

## **QUESTION FOUR (20 MARKS)**

Critical Path Method is a crucial tool for planning and controlling tasks necessary for completion of a project.

- a) Illustrate how you would apply the critical path method in the implementation of the project's activities (10 marks)
- b) Calculate the critical path (3 marks)
- c) Prepare a budget for the listed activities (7 marks)

## **QUESTION FIVE (20 MARKS)**

Project environments in an organization are particularly vulnerable to generating conflict.

- a) Explain the concept conflict management (3 marks)
- b) State the seven major sources of conflicts in projects implemented by an organization (7 marks)
- c) Explain the recommended solutions to the conflicts stated in (b) (10 marks)