



MACHAKOS UNIVERSITY

University Examinations for 2016/2017

SCHOOL OF ENGINEERING AND TECHNOLOGY

DEPARTMENT OF ELECTRICAL AND ELECTRONICS ENGINEERING

THIRD YEAR FIRST SEMESTER EXAMINATION FOR DIPLOMA IN ELECTRICAL
AND ELECTRONICS ENGINEERING

EED 305: INDUSTRIAL ORGANIZATION AND MANAGEMENT

DATE: 30/5/2017

TIME: 2:00 – 4:00 PM

INSTRUCTIONS

Answer Question One and Any Other Two Questions

SECTION A: (COMPULSORY)(30 MARKS)

1.
 - (a) State four functions of management at the top - level management. (4 marks)
 - (b) Explain three contributions of scientific management to production efficiency in industrial organization. (6 marks)
 - (c) Define the following terms.
 - i) Authority
 - ii) Accountability (4 marks)
 - (d) Explain two factors that influence the demand for labour (4 marks)
 - (e)
 - (i) Distinguish between executed and Executory consideration. (4 marks)
 - (ii) Highlight three circumstances under which an offer can be terminated. (6 marks)
 - iii) State the meaning of “Breach of Contract” (2 marks)

SECTION B -ATTEMPT ANY TWO QUESTIONS

2. (a) (i) State three causes of inflation in a country.
(ii) Explain two fiscal measures applied by governments to control inflation. (7 marks)
- (b) State three functions of central Bank as a Banker of the government. (3 marks)
- (c) (i) Define the term Human Wants
(ii) State four Characteristics of Human Wants (6 marks)
- (d) State four advantages of decentralizing organizations. (4 marks)
- 3 (a) i) Explain three principles of management. (6 marks)
ii) State the six key activities of an industrial organization as perceived by Henry Fayol (3 marks)
- (b) Explain three factors that influence the demand of a commodity apart from its price. (6 marks)
- (c) Outline five documents presented to the registrar of companies when registering a new company. (5 marks)
4. (a) State four functions of the International monetary fund. (4 marks)
- (b) Explain three methods used by the central bank to control the national economy through monetary policy. (6 marks)
- (c) Explain each of the following remedies entitled to aggrieved parties under the law of contract.
i) Damages
ii) Injunction (4 marks)
- (d) Highlight four limitations of organizational charts. (4 marks)
- (e) State two factors that influence the demand for capital (2 marks)

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- (a) State four functions of money in an Economy. (4 marks)
 - (b) Outline four reasons under which a director of a company can vacate office. (4 marks)
 - (c) Describe the following styles of leadership.
 - i) Despot.
 - ii) Laissez faire (6 marks)
 - (d) Define the following terms:
 - i) Scarcity
 - ii) Utility. (4 marks)
 - (e) State any two Vitiating factors in a contract. (2 marks)